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| --- | --- |
| Date | (Month) (Day), (Year) |
| Name |  |

**Questionnaire: Special Member A**

If you chose “Special Member A (a corporation with 101 or more employees),” please complete the following questionnaire.

(If you chose “Special Member B,” please proceed to the next page to complete a different questionnaire.)

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| Q1. Choose the answers that describe the main business of your company.  (Circle all applicable answers.) | 1. Healthcare, medicine or biotechnology  4. Material or processed material  7. Food or daily commodities  10. Restaurant or home-meal replacement  13. Advertising or information communication service  16. Public service | 2. Construction or real estate  5. Mechanical or electric products  8. Intermediate distribution  11. Finance (including VC)  14. Consumer service  17. Other ( | 3. Resources or energy  6. Transportation machinery  9. Retail  12. Transport service  15. Corporate service (e.g. human resources)  ) |
| Q2. Choose the answers that describe the life science-related categories of your company’s business.  (Circle all applicable answers.) | 1. Ethical drugs  4. Test drugs or reagents  7. Genetic detection or analysis devices  10. Medical supplies  13. Genetic analysis service  16. Healthcare information service  19. Manufacture or rental of welfare equipment  22. Regenerative medicine | 2. Non-prescription drugs  5. Biotechnology  8. Medical appliances  11. Hygienic rubber  14. Dispensary  17. Sales of medical equipment  20. Hospital operations  23. Not engaged in any business relating to life science | 3. Generic drugs  6. Medical electronic devices  9. Clinical tests or assigned tests  12. Wearable devices  15. Drug store  18. Drug wholesaling  21. Medical practice support  24. Other ( ) |
| Q3. What do you expect from being a LINK-J member?  (Circle all applicable answers.) | 1. Interaction or networking  4. Finding sales outlets  7. Keeping up-to-date with industrial/technological trends | 2. Finding technological seeds  5. Finding the sources of funds  8. Finding partners and buyers | 3. Finding human resources  6. Using meeting room/lounge  9. Other ( ) |
| Q4. What kinds of event would you like LINK-J to organize?  (Circle all applicable answers.) | 1. Networking and pitch events with people and enterprises in Japan  4. Networking events with universities and research institutions overseas  7. Programs for the development of human resources or venture businesses | 2. Networking and pitch events with people and enterprises overseas  5. Seminars on the industry’s latest trends  8. Other ( | 3. Networking events with universities and research institutions in Japan  6. Networking events with the industry’s opinion leaders  ) |
| Q5. Write anything you wish about the life science-related area or subject in which your company is interested. | (Area: cardiovascular, digestive organs etc.) (Subject: telemedicine, wearable, regenerative medicine etc.) | | |
| Q6. Write anything you wish about other topics such as your company’s goals in life science and expectations for LINK-J. |  |  |  |

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| Date | (Month) (Day), (Year) |
| Name |  |

**Questionnaire: Special Member B**

If you chose “Special Member B (a corporation with 100 or fewer employees, or non-profit organizations, etc.),” please complete the following questionnaire.

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| Q1. Choose the sentence that best describes your company.  (Circle one of the answers) | 1. A corporation with 100 or fewer employees  2. Non-profit organizations, etc. (e.g. Independent administrative agency, national research and development agency,  administrative agencies, educational corporations, general corporations, quasi-public bodies of diplomatic missions in Japan and other such institutions, public benefit corporations, social welfare corporations, etc.) | | |
| Q2. Choose the answers that describe the main business of your company (or the group or individual that belongs to your organization).  (Circle all applicable answers.) | 1. Healthcare, medicine or biotechnology  4. Material or processed material  7. Food or daily commodities  10. Restaurant or home-meal replacement  13. Advertising or information communication service  16. Public service | 2. Construction or real estate  5. Mechanical or electric products  8. Intermediate distribution  11. Finance (including VC)  14. Consumer service  17. Other ( | 3. Resources or energy  6. Transportation machinery  9. Retail  12. Transport service  15. Corporate service (e.g. human resources)  ) |
| Q3. What do you expect from being a LINK-J member?  (Circle all applicable answers.) | 1. Interaction or networking  4. Finding sales outlets  7. Keeping up-to-date with industrial/technological trends | 2. Finding technological seeds  5. Finding the sources of funds  8. Finding partners and buyers | 3. Finding promising human resources  6. Using our meeting room/lounge  9. Other ( ) |
| Q4. What kinds of events would you like LINK-J to organize?  (Circle all applicable answers.) | 1. Networking and pitch events with people and enterprises in Japan  4. Networking events with universities and research institutions overseas  7. Programs for the development of human resources or venture businesses | 2. Networking and pitch events with people and enterprises overseas  5. Seminars on the industry’s latest trends  8. Other ( | 3. Networking events with universities and research institutions in Japan  6. Networking events with the industry’s opinion leaders  ) |
| Q5. **(**Skip this question unless you **chose 1. in** **Q1 above.)** Choose the answers that describe the life science-related categories of your company’s business.  (Circle all applicable answers.) | 1. Ethical drugs  4. Test drugs or reagents  7. Genetic detection or analysis devices  10. Medical supplies  13. Genetic analysis service  16. Healthcare information service  19. Manufacture or rental of welfare equipment  22. Regenerative medicine | 2. Non-prescription drugs  5. Biotechnology  8. Medical appliances  11. Hygienic rubber  14. Dispensary  17. Sales of medical equipment  20. Hospital operations  23. Not engaged in any business relating to life science | 3. Generic drugs  6. Medical electronic devices  9. Clinical tests or assigned tests  12. Wearable devices  15. Drug store  18. Drug wholesaling  21. Medical practice support  24. Other ( ) |
| Q6. **(**Skip this question unless yo**u chose 2. in Q1 above.)** Does your company have a business relationship mainly with startup companies?  (Circle one of the answers) | 1. Yes, mainly startup companies  2. Mainly mid- or large-sized companies  3. Startup companies and mid- or large-sized companies in almost equal proportions  4. Mainly individuals | | |
| Q7. **(**Skip this question unless you **chose 1, 2 or 3. in Q6.)** With how many companies does your organization have a business relationship?  (Circle one of the answers) | 1. Fewer than 20  4. 60 or more and fewer than 80  7. 150 or more and fewer than 200 | 2. 20 or more and fewer than 40  5. 80 or more and fewer than 100  8. 200 or more | 3. 40 or more and fewer than 60  6. 100 or more and fewer than 150 |
| Q8. **(**Skip this question unless you **chose 4. in Q6.)** With how many people does your organization have a relationship?  (Circle one of the answers) | 1. Fewer than 50  4. 150 or more and fewer than 200  7. 300 or more | 2. 50 or more and fewer than 100  5. 200 or more and fewer than 250 | 3. 100 or more and fewer than 150  6. 250 or more and fewer than 300 |
| Q5. Write anything you wish about the life science-related area or subject in which your company is interested. | (Area: cardiovascular, digestive organs etc.) (Subject: telemedicine, wearable, regenerative medicine etc.) | | |
| Q6. Write anything you wish about other topics such as your company’s goals in life science and expectations for LINK-J. |  |  |  |