

## アジェンダ

受付 - 15:30 シリコンバレー; 7:30 日本

### Part I: 北米プログラム

オープニングリマックス：カンファレンス総合司会 アストリアコンサルティング 森本晴久 (Tokyo) - 16:00 SV; 8:00 Tokyo

Panel 1: アクセラレーター、ヘルスイノベーションの中のインキュベーター、スケラレーター (Scale+Accelerator) - 16:10 SV; 8:10 Tokyo

- Carrie Earle Allen, CIC (Boston)
  - Ilse Treurnicht, MaRS Discovery District (Toronto)
  - Michael Lincoln, Accel-Rx (Vancouver)
- 司会：アストリアコンサルティング 森本晴久(Tokyo)

ネットワーキング・ブレイク (ラピッドファイア・プレゼンテーション) - 17:10 PST; 9:10 Tokyo

Panel 2: オープンイノベーションにおけるベスト・プラクティス - 17:30 SV; 9:30 Japan

- Irem Mertol, McKesson Ventures (Silicon Valley)
  - Yamaha Motor Venture & Lab 西城洋志 (Silicon Valley)
  - Greg McKee, Connect (San Diego)
- 司会：McKinsey & Co 倉本由香里 (Tokyo)

ネットワーキング・ブレイク (ラピッドファイア・プレゼンテーション) - 18:30 PST; 10:30 Tokyo

Panel 3: Health Innovation on Digital Health & Medical Devices - 18:50 SV; 10:50 Tokyo

- Peter Moran, DCM (Silicon Valley)
  - Ruby Lu (Silicon Valley)
  - Stanford University 池野文昭 (Silicon Valley)
  - Jack Moorman, US-Japan MedTech Frontier (SV)
  - Gavin Teo, B Capital Group (Silicon Valley)
- 司会：Ian Edvalson, WSGR (Silicon Valley)

Tokyo: ネットワーキング・ランチ、Silicon Valley: レセプション (ラピッドファイア・プレゼンテーション) - 19:50 PST; 11:50 Tokyo

### Part II: 東京プログラム

基調講演 政策研究大学院大学名誉教授 黒川 清 MD - 12:50 Tokyo; 20:50 SV

Panel 4: 日本のヘルスイノベーション - 13:05 Tokyo; 21:05 SV; 6:05 Munich

- プロローグ：日本医療政策機構 吉田裕明 (Tokyo)
  - 日本医療機器開発機構 内田毅彦 (Tokyo)
  - 清峰正志 (Silicon Valley)
  - 香本慎一郎, Eight Roads Ventures (Tokyo)
- 司会：順天堂大学医学部付属順天堂医院 形成外科 田中里佳

主催：

**ASTORIA  
CONSULTING  
GROUP, LLC**

Contact: アストリアコンサルティング 森本晴久  
[hm@astoriacg.com](mailto:hm@astoriacg.com)

ネットワーキング・ブレイク (ラピッドファイア・プレゼンテーション) - 14:05 Tokyo; 7:05 Munich; 6:05 BST

Panel 5: 企業の視点から見たヘルスイノベーション - 14:30 Tokyo; 7:30 Munich; 6:30 BST

- 日本イーライリリー 藤本利夫
  - ファイザー 瀬尾 亨
  - スコヒアファーマ 奥村洋一
- 司会：JSV外国法事務弁護士事務所 ジョン佐々木

ネットワーキング・ブレイク (ラピッドファイア・プレゼンテーション) - 15:30 Tokyo; 8:30 Munich; 7:30 BST

### Part III: ミュンヘンプログラム

オープニング・スピーチ: Christoph von Einem, ARQIS Rechtsanwälte - 16:00 Tokyo; 9:00 Munich; 8:00 BST

Panel 6: 欧州のメドテックとバイオテクノロジーにおけるヘルスイノベーション - 16:10 Japan; 9:10 Munich; 8:10 BST

- TBD, Wellington Partners Life Science (Munich)
  - Dr. Andre Zimmermann, SHS (Tuebingen)
- 司会: Christoph von Einem, ARQIS Rechtsanwälte

ネットワーキング・ブレイク (ラピッドファイア・プレゼンテーション) - 17:20 Tokyo; 10:20 Munich; 9:20 BST

Panel 7: 欧州の医療機器とヘルスケアサービスにおけるヘルスイノベーション - 17:45 Tokyo; 10:45 Munich; 9:45 BST

- Anne M. Glover, Amadeus Capital (Cambridge)
  - Thom Rasche, Earlybird Health-Tech Management (Berlin)
  - Dr. Klaus Stöckemann, Peppermint VenturePartners (Munich)
- 司会: TMI総合法律弁護士事務所 長坂 省 (Tokyo)

クロージング・ノート: 総合司会 アストリアコンサルティング 森本晴久 - 18:55 Tokyo; 11:55 Munich; 10:55 BST

Tokyo: レセプション、Munich: ネットワーキング・ブレイク (ラピッドファイア・プレゼンテーション) - 19:05 Japan; 12:05 Munich; 11:05 BST

共催:

**LINK-J**  
Life Science Innovation Network Japan

政策研究大学院大学  
NATIONAL GRADUATE INSTITUTE  
GRIPS FOR POLICY STUDIES

後援:

**ARQIS** RECHTSANWÄLTE

TMI  
ASSOCIATES

## Speaker Profile

Registration - 15:30 PST; 7:30 Japan

### Part I: North America Program

Opening Remarks by Conference Chairman: Hal

Morimoto, Astoria (Tokyo) - 16:00 PST; 8:00 Tokyo

#### Panel 1: Accelerators, Incubators, Scaleators (Scale+Accelerator) in Health Innovation - 16:10 PST; 8:10 Tokyo

- Carrie Earle Allen, CIC (Boston) <https://www.linkedin.com/in/carriefitzsimmons/>
- Ilse Treurnicht, MaRS Discovery District (Toronto) <https://www.linkedin.com/in/ilse-treurnicht-36a55/?ppe=1>
- Michael Lincoln, Accel-Rx (Vancouver) <https://ca.linkedin.com/in/michael-lincoln-a6b7a872>

Moderated by: Hal Morimoto, Astoria (Tokyo) <https://www.linkedin.com/in/hal-morimoto-57a431/>

Networking Break (Rapid fire presentations) - 17:10 PST; 9:10 Tokyo

#### Panel 2: Best Practices in Open Innovation - 17:30 PST; 9:30 Japan

- Irem Mertol, McKesson Ventures: <https://www.linkedin.com/in/iremmertol/>
- Hiro Saijo, Yamaha Motor Venture & Lab: <https://www.linkedin.com/in/hiroshi-saijou-31b2332b/>
- Greg McKee, Connect: <https://www.linkedin.com/in/gregorymmckee/>

Moderated by: Yukari Kuramoto, McKinsey & Co: <https://www.linkedin.com/in/yukari-kuramoto-05594715/>

Networking Break (Rapid fire presentations) - 18:30 PST; 10:30 Tokyo

#### Panel 3: Health Innovation on Digital Health & Medical Devices - 18:50 PST; 10:50 Tokyo

- Peter Moran, DCM (Silicon Valley) <https://www.dcm.com/en/team/Pete--Moran>
- Ruby Lu TBC (Silicon Valley) <https://www.linkedin.com/in/luruby/>
- Fumiaki Ikeno, Stanford Univ. (Silicon Valley) <https://www.linkedin.com/in/fumiaki-ikeno-2604045/>
- Jack Moorman, US-Japan MedTech Frontier (Silicon Valley) <https://www.linkedin.com/in/jack-w-moorman-066209/>
- Gavin Teo, B Capital Group (Silicon Valley) <https://www.linkedin.com/in/gavinteo/>

Moderated by: Ian Edvalson, WSGR (Silicon Valley) <https://www.linkedin.com/in/ian-edvalson-745108/>

Tokyo: Networking Lunch; Silicon Valley: Reception (Rapid fire presentations) - 19:50 PST; 11:50 Tokyo

### Part II: Tokyo Program

Keynote Address by Kiyoshi Kurokawa, MD, Hon. Prof., GRIPS - 12:50 Tokyo; 20:50 PST

#### Panel 4: Health Innovation in Japan - 13:05 Tokyo; 21:05 PST; 6:05 Munich

- Prologue: Hiroaki Yoshida, MD, Vice Chairman, Health and Global Policy Institute <http://www.grips.ac.jp/list/en/facultyinfo/yoshida-hiroaki/>
- Takahiro Uchida, JOMDD <https://www.linkedin.com/in/takahiro-uchida-6a654a8/?ppe=1>
- Masashi Kiyomine <https://www.vbprofiles.com/people/masashi-kiyomine-5482f2f6ba89cedb54001a83>
- Sheen (Shinichiro) Komoto, Eight Roads Ventures <https://eightroads.com/en/team/shinichiro-sheen-komoto>

Moderated by: Rica Tanaka, MD, Juntendo University School of Medicine <https://www.omicsonline.org/speaker/rica-tanaka-department-of-plastic-and-reconstructive-surgery-tokyo-japan/>

## Speaker Profile

Networking Break (Rapid fire presentations) - 14:00 Tokyo; 7:00 Munich

### Panel 5: Health Innovation from Corporate Perspective - 14:20 Tokyo; 7:20 Munich

- Toshio Fujimoto, Eli Lilly <http://www.pharm.kitasato-u.ac.jp/biostatis/khsympo201109/profile/fujimoto.html>
- Toru Seo, Pfizer Japan <https://www.linkedin.com/in/toru-seo-23833517/?ppe=1>
- Yoichi Okumura, Scohia Pharma <http://aippi.org/yoichi-okumura/>

Moderated by: John Sasaki, JSV Foreign Law Office <http://jsvlaw.com/english/profile/>

Networking Break (Rapid fire presentations) - 15:25 Tokyo; 8:25 Munich

### Part III: Munich Program

#### Opening Speech by: Christoph Einem, ARQIS Rechtsanwälte - 16:00 Tokyo; 9:00 Munich

### Panel 6: Health Innovation on MedTech and Biotechnology in Europe - 16:10 Japan; 9:10 Munich

- Dr. Florentine Radelfahr, Wellington Partners Life Science (Munich) <https://www.linkedin.com/in/florentine-radelfahr-1bb59bb8/?ppe=1>
- Dr. Andre Zimmermann, SHS (Munich) <http://www.shs-capital.eu/vorstand/>

Moderated by: Christoph Einem, ARQIS <http://www.arqis.com/en/lawyers/prof-dr-christoph-von-einem/>

Networking Break (Rapid fire presentations) - 17:25 Tokyo; 10:15 Munich

### Panel 7: Health Innovation on Medical Devices and Healthcare Services in Europe - 17:55 Tokyo; 10:55 Munich

- Anne M. Glover, Amadeus Capital (Cambridge) <https://www.linkedin.com/in/anglover/?ppe=1>
- Thom Rasche, Earlybird VC Management (Berlin) <https://www.linkedin.com/in/thom-rasche-96742111/>
- Dr. Klaus Stoeckemann, Peppermint Venture (Munich) <https://www.linkedin.com/in/kstoeckemann/?ppe=1>

Moderated by: Satoru Nagasaka, TMI Associates (Tokyo) [http://www.tmi.gr.jp/english/staff/s\\_nagasaka.html](http://www.tmi.gr.jp/english/staff/s_nagasaka.html)

### Closing Note by: Hal Morimoto, Astoria, Conference Chairman - 19:05 Japan; 12:05 Munich

Tokyo: Networking Reception; Munich: Networking Lunch (Rapid fire Presentations) 19:10 Japan; 12:10 Munich

## SPEAKER LINE UP

### North America Sessions

#### Tokyo: Host - Opening Note

Panel 1: Accelerator, Incubator, Scaleator  
(Scale+Accelerator) in Health Innovation



#### Tokyo: Panel 1 – Moderator

Hal Morimoto, Managing Director  
Astoria Consulting Group



#### Boston: Panel 1 – Speaker 1

Carrie Earle Allen, Executive Director  
Captains of Innovation Program, CIC



#### Toronto: Panel 1 – Speaker 2

Ilse Treurnicht, CEO  
MaRS Discovery District



#### Vancouver: Panel 1 – Speaker 3

Michael Lincoln, CFO & CBO  
Accel-Rx

### Panel 2. Best Practices in Corporate Venturing

#### Tokyo: Panel 2 Moderator



Yukari Kuramoto  
Associate Partner, McKinsey



#### Silicon Valley: Panel 2 – Speaker 1

Irem Mertol, Director  
McKesson Ventures



#### Silicon Valley : Panel 2– Speaker 2

Hiro Saijou, Managing Director  
Yamaha Motor Ventures & Laboratory SV



#### San Diego: Panel 2 – Speaker 3

Greg Mckee, President & CEO  
Connect

### Panel 3: Digital Health, IT and Medical Device



#### Silicon Valley: Panel 3 – Moderator

Ian Edvalson, Partner  
WSGR



#### Silicon Valley: Panel 3 – Speaker 1

Peter Moran, General Partner  
DCM Ventures



#### Silicon Valley: Panel 3 – Speaker 2

Ruby Lu



#### Silicon Valley: Panel 3 – Speaker 3

Fumiaki Ikeno, MD, Program Director  
Japan Biodesign at Stanford,  
CMO, MedVenture Partners



#### Texas: Panel 3 – Speaker 4

Jack Moorman, Chairman  
US-Japan MedTech Frontier



#### Silicon Valley/HK: Panel 3 – Speaker 5

Gavin Teo, Partner  
B Capital Group

## SPEAKER LINE UP

### Japan Sessions

#### Tokyo: Keynote Address



Kiyoshi Kurokawa, MD, Hon. Prof., GRIPS  
Chairman, Health and Global Policy Institute

#### Panel 5. Health Innovation in Japan

##### Tokyo: Japan Panel 4– Prologue



Hiroaki Yoshida, MD, Vice Chairman  
Health and Global Policy Institute

#### Panel 5. Health Innovation in Japan (continued)

##### Tokyo: Japan Panel 4– Moderator



Rica Tanaka, MD, Associate Professor Juntendo  
University Medical School

##### Tokyo: Japan Panel 4 – Speaker 1



Takahiro Uchida, MD, Founder & CEO  
JOMDD

##### Silicon Valley: Panel 4 – Speaker 2



Masashi Kiyomine

##### Tokyo: Panel 4 – Speaker 3



Sheen Komoto, Partner  
Eight Roads Ventures Japan

#### Panel 6. Health Innovation from Corporate Perspective

##### Tokyo: Panel 5 - Moderator



John Y. Sasaki  
Attorney-at-Law, JSV Foreign Law Office

##### Tokyo: Panel 5 – Speaker 1



Toshio Fujimoto, MD, VP – MDU Japan  
Eli Lilly Japan

##### Tokyo: Panel 5 – Speaker 2



Toru Seo, Head of External R&D, Innovation  
(ERDI) Japan, Senior Director at Pfizer

##### Tokyo: Panel 5 – Speaker 3



Yoichi Okumura, President & CEO  
Schoea Pharma

### Europe Sessions

#### Munich: Opening Speech – Europe Sessions Panel 6: Health Innovation on MedTech and Biotechnology in Europe



##### Europe Panel 6 - Moderator

Prof. Dr. Christoph von Einem, Partner  
ARQIS Rechtsanwälte

##### Munich: Panel 6 – Speaker 1

TBD

Wellington Partners Life Science VC

##### Munich: Panel 6 – Speaker 2



Dr. André Zimmermann, Partner, SHS  
Gesellschaft für Beteiligungsmanagement mbH

##### London: Panel 6 – Speaker 3

#### Panel 7: Health Innovation on Medical Devices and Healthcare Services in Europe

##### Tokyo: Panel 7 – Moderator



Satoru Nagasaka, Partner  
TMI Associates

##### London: Panel 7 – Speaker 1



Anne M. Glover, CEO  
Amadeus Capital Partners

##### Berlin: Panel 7 – Speaker 2



Thom Rasche, Partner  
Earlybird Health-Tech Management

##### Munich: Panel 7 – Speaker 3



Dr. Klaus Stöckemann, Managing Partner  
Peppermint Venture Partners

##### Tokyo: Host - Closing Note



Hal Morimoto, Managing Director  
Astoria Consulting Group

## Panel 1 Panelist Profiles

### Panel 1: Accelerators, Incubators, Scaleators (Scale+Accelerator) in Health Innovation



**Carrie Earle Allen, CIC (Boston)** <https://www.linkedin.com/in/carriefitzsimmons/>

Carrie Allen is an international leader in innovation, education and the arts. Currently, she is Executive Director of Captains of Innovation, CIC's corporate innovation program, which focuses on full-spectrum innovation, from idea to market, for global Fortune 500 companies, while connecting them to startups, new technologies and business models through CIC's extensive Venture Café network.

Prior to joining CIC, Allen ran Harvard Professor David Edwards' innovation lab for 8 years and was Director of Le Laboratoire Cambridge and Executive Director of ArtScience Labs, where she gained experience working with startups in new technologies and environmental design, future of foods, digital communication, museum exploration and water. She co-founded, built and ran the innovation educational program the ArtScience Prize in 2008, growing it from Boston to 22 sites internationally. She oversaw the creation of Le Laboratoire Cambridge and Café ArtScience in Cambridge, MA. She received her Bachelor of Arts degree from Randolph-Macon Woman's College with a double major in art and economics.



**Ilse Treurnicht, MaRS Discovery District (Toronto)** <https://www.linkedin.com/in/ilse-treurnicht-36a55/?ppe=1>

Ilse Treurnicht is CEO of MaRS, a 1.5-million-sq.-ft. innovation hub located in Toronto.

MaRS works with partners to catalyze, accelerate, scale and diffuse innovation in the areas of health, energy & environment, finance & commerce, and work & learning. MaRS supports innovators and entrepreneurs building high-impact growth businesses, offering specialized infrastructure as well as access to critical talent, capital and customer networks.

Ilse joined MaRS in 2005 from her role as CEO of Primaxis Technology Ventures, and has been an entrepreneur and executive in a number of emerging technology companies. She is an active member of Canada's innovation community. She was Chair of the Canadian Task Force on Social Finance in 2010, and serves on the Government of Canada's Science, Technology and Innovation Council (STIC) and the Advisory Council on Economic Growth.

Ilse holds a DPhil in chemistry from Oxford University, which she attended as a Rhodes Scholar.



**Michael Lincoln, Accel-Rx (Vancouver)** <https://ca.linkedin.com/in/michael-lincoln-a6b7a872>

Michael has served as our Chief Financial and Business Officer since June 2014. He has over twenty-five years of senior management experience in the biotechnology and pharmaceutical industry from start-ups to multi-national pharmaceutical companies. Michael has extensive experience in finance and business development and has a track record of supporting the growth of small and medium size businesses through all stages of development. Previous experience includes public and private equity financing, IPO, investor relations, licensing of technology, M&A activity, joint ventures, and the licensing of numerous branded products. Prior to joining Accel-Rx, Michael was the Chief Financial and Business Officer at CDRD Ventures Inc., Chief Financial Officer & Senior Vice President at MedGenesis Therapeutix Inc., Vice-President of Business Development at Transition Therapeutics Inc. and has held various management positions at Altimed Pharmaceuticals and Merck Frosst Canada.

Mr. Lincoln earned his Master of Business Administration degree, and a Bachelor's degree in Economics from Concordia University, Montreal, QC, and is a Chartered Professional Accountant (CMA).



**Hal Morimoto, Astoria (Tokyo)** <https://www.linkedin.com/in/hal-morimoto-57a431/>

Organizer of institutional investor conferences in Japan with a speciality in private equity and alternative asset investing including Infrastructure and Real Estate. Extensive networking with pension investors and financial institutional investors in Japan. Bridges interest between institutional investors/fiduciary distributors in Japan and the fund managers/gatekeepers from the US, Europe and Asia. Also involved with various investor researches on private equity and alternative asset investing for both LPs and GPs in the industry. Co-founded Limited Partners Working Group of Japan in 2004. Was a representative of Alternative Investment Programs at Columbia Business School in Tokyo between 2003-2007. Now teaches at SBI Graduate School (with a special focus on Entrepreneurship). Specialties: Investor education on Private Equity and Alternative Assets. Extensive experience with developing LP conferences. Experienced lecturer on entrepreneurship and business plan development.

## Panel 2 Panelist Profiles

**Panel 2: Best Practices in Open Innovation - 17:30 PST; 9:30 Japan**



**Irem Mertol, McKesson Ventures:** <https://www.linkedin.com/in/iremmertol/>

Irem Mertol is the Director responsible for sourcing and performing due-diligence on potential investments, synthesizing industry trends to develop investment theses and supporting portfolio management. She brings several years of experience as both an investor and entrepreneur across healthcare services and technology companies.

Most recently, Irem was responsible for developing and implementing network management, pharmacy benefit management and wellness products for self-insured organizations at Burd Health. Prior to Burd Health, she held product and business development roles with healthcare startups such as Omada Health and Caremerge. Irem also brings relevant venture and growth equity investment experience from Andreessen Horowitz, Canvas Ventures, StartUp Health and Madison Dearborn Partners.

Irem holds an M.B.A. from the Stanford Graduate School of Business and earned her undergraduate degree in Economics and Biomedical Engineering from Duke University.



**Hiro Saijo, Yamaha Motor Venture & Lab:** <https://www.linkedin.com/in/hiroshi-saijou-31b2332b/>

Hiroshi "Hiro" Saijou is CEO and Managing Director at Yamaha Motor Ventures & Laboratory Silicon Valley.

Prior to founding YMVSV, Hiro was a Division Manager at Yamaha Motor Corporation, USA where he led exploratory efforts in Silicon Valley. Hiro started his career at Yamaha Motor Co., Ltd. (Iwata, Japan) where he worked for almost two decades on a broad array of surface mount technology and robotics efforts in addition to new business development efforts.

Hiro enjoys exploring the California Bay Area, sometimes with his golf clubs. He speaks at conferences frequently on bold, ambitious, sometimes crazy corporate innovation.

Hiro earned a software engineering degree from Kyushu University, one of Japan's National Seven Universities.

Yamaha Motor Ventures & Laboratory Silicon Valley (YMVSV) is the venture capital and strategic business development arm of Yamaha Motor Co. Ltd., a global manufacturer of motorcycles, boats, recreational vehicles, and other motorized products. YMVSV specializes in the fields of autonomous and connected vehicle, robotics and industrial automation, the Internet of Things, precision agriculture and personal mobility.



**Greg McKee, Connect:** <https://www.linkedin.com/in/gregorymmckee/>

Greg McKee is the Chief Executive Officer of CONNECT, a business accelerator focused on creating and scaling great innovative companies across a variety of life science and technology disciplines. With over 25 years of leadership experience in the healthcare, investment management and investment banking industries, both in the United States and for 9 years overseas, Mr. McKee brings both an entrepreneurial and a global perspective to CONNECT. Prior to CONNECT, Mr. McKee was chairman, president and chief executive officer of Nventa Biopharmaceuticals, a publicly traded biopharmaceutical company which merged with Akela pharma. Previously, Mr. McKee held senior management roles at Genzyme Corporation which was acquired by Sanofi-Aventis for more than \$20 billion, and for UBS. Mr. McKee lived and worked in Tokyo, Japan, and in Singapore for 9 years and speaks fluent Japanese.

An active member of Young Presidents Organization/World Presidents Organization, Mr. McKee earned a B.A. in Economics from the University of Washington, a M.B.A from the Wharton School, and a M.A., International Studies from The Joseph H. Lauder Institute of the University of Pennsylvania.



**Yukari Kuramoto, McKinsey & Company** <https://www.linkedin.com/in/yukari-kuramoto-05594715/>

Yukari is an Associate Partner at McKinsey & Company. She earned MBA at MIT Sloan School of Management and B.S and M.S in theoretical physics from University of Tokyo in Japan. Yukari is working for McKinsey & Company prior to and after MIT Sloan, specialized in strategy, marketing and sales, globalization and organizational transformation. Her industry expertise is in high-tech, telecom, media, chemicals and materials, mining, industrial machinery and automotive industry. Yukari received Practice Olympics firm-wide winner from McKinsey in 2008 for synthesizing industry mega trends and building model to calculate changes in industry profit-pool for consumer electronics and automotive industry. At MIT Sloan School of management, Yukari studied innovation and technology management and conducted intensive research on the effect of modularity in the industry value chain. Through the research she wrote master's thesis "Defying Value Shift". She also worked as teaching assistant for Prof. J. Utterback in his two innovation management classes. Yukari did her summer internship in Clearwell Systems, Silicon Valley's ediscovery software company, and built its Japan entry strategy and successfully developed new partnerships as a business development manager.

## Panel 3 Panelist Profiles

### Panel 3: Health Innovation on Digital Health & Medical Devices - 18:50 PST; 10:50 Tokyo



**Peter Moran, DCM Ventures (Silicon Valley)** <https://www.dcm.com/en/team/Pete--Moran>

General Partner, DCM Ventures

Massachusetts Institute of Technology San Francisco Bay Area

Pete currently focuses on Digital Health (Augmedix, Athos, RayVio, and Stride Health) and Tech Enabled Education (LearnZillion). Over the past 18 years, he led DCM Ventures into new sectors including interactive Gaming (Trion Worlds), altering Consumer Experience (FreedomPop), and a diverse array of Enabling Technology including novel energy storage solutions (Enovix), companies focused on improving energy efficiency via LED lighting (Bridgelux, acquired by China Electric Corp(CEC)), and next gen semiconductors (Analogix, acquired by Shanghai Capital). Pete previously led many of DCM Venture's investments including NxEdge (acquired by Trive Capital), SMIC (NYSE: SMI), SigmaTel (Nasdaq: SGTL) and Slice (acquired by Rakuten). He also serves on the Boards of El Camino Hospital and the Stanford School of Engineering.

Prior to joining DCM Ventures, Pete helped launch and subsequently led the Computer Products business for Arrow Electronics. Previously, Pete worked at McKinsey & Co. where he managed engagements with a wide range of electronics, entertainment and communications industry clients. He was also a core leader of the founding team of McKinsey's Silicon Valley Office. Prior to McKinsey, Pete worked at Hewlett-Packard on high performance mixed signal semiconductors and helped manage the growth of KLA Instruments' wafer inspection division from infancy to worldwide market leadership.



**Ruby Lu (Silicon Valley)** <https://www.linkedin.com/in/luruby/>

Ruby Lu is an independent venture capitalist investing in technology start-ups in the US and China. Previously, she was the co-founder of DCM China - an early stage venture capital firm. During her over-twelve years' tenure at DCM, she invested in and served as a board member of many leading technology companies including BitAuto Holdings Limited, E-Commerce China Dangdang Inc., and Pactera Technology International Ltd. She also served as an independent director and chairman of the special committee for iDreamSky Technologies Limited before it was taken private. She is currently an independent director and chairman of the special committee for iKang Healthcare Group, Inc. Prior to joining DCM in 2003, Ms. Lu was a vice president in the technology, media and telecommunications investment banking group of Goldman Sachs & Co. in Menlo Park, California.



**Fumiaki Ikeno, Stanford Univ. (Silicon Valley)** <https://www.linkedin.com/in/fumiaki-ikeno-2604045/>

Program Director (U.S) Japan Biodesign, Stanford Biodesign  
Cardiovascular Medicine, Stanford University

Dr. Ikeno is a Research Associate, Cardiovascular Medicine, Stanford University. In this role, he is responsible for pre clinical studies including GLP for medical devices and also regenerative medicines for cardiovascular diseases. Currently, he is devoting himself to the international regulatory project between Japan and the United States, also known as "Harmonization by Doing", whose focus is to collaborate with regulatory agencies such as FDA, PMDA/MHLW, academia and industries for improving the regulatory process in the 2 largest medtech markets. Dr. Ikeno also devoted himself to found Japan biodesign program which is a collaborative program with University of Tokyo, Osaka University, Tohoku University, Japan Federation Medical Device Association, Ministry of Education Japan and Stanford biodesign program. Currently, Dr. Ikeno serves as the Program Director (US) for Japan Biodesign. Dr. Ikeno is co-founder and board member of US-Japan MedTech Frontier which is a non-profit cooperate to make a trans-pacific eco-system of medical device between Japan and USA.



## Panel 3 Panelist Profiles (continued)



**Jack Moorman, US-Japan MedTech Frontier (Silicon Valley)** <https://www.linkedin.com/in/jack-w-moorman-066209/>

Jack Moorman is a global executive, advisor and board member in the healthcare and consumer products industries, having held executive leadership positions with Vivant Medical, Nanometrics, Wagic, Photon Dynamics, Microbar, Cardiac Mariners, and GenRad Semiconductor Test. Jack's breadth of experience includes engineering, manufacturing, field service, marketing, and executive management. His core areas of expertise are in the medical device, consumer product, and semiconductor equipment industries. Jack founded Cardiac Mariners, where he was co-inventor of the technology for a novel x-ray system, and MCT Medical, which was later merged with Vivant Medical. To date, he has fourteen issued U.S. patents. Jack has a Bachelor's Degree in Engineering from the University of Illinois, and an MS in Management from the Stanford Business School Sloan Program. He is Chairman of US-Japan Medtech Frontiers, a nonprofit organization that promotes collaboration between the US and Japan to create and commercialize novel medical devices. He was also recently named Visiting Faculty at Osaka University Graduate School of Medicine.



**Gavin Teo, B Capital Group (Silicon Valley)** <https://www.linkedin.com/in/gavinteo/>

Gavin Teo is a Partner at B Capital Group where he focuses on investments in digital healthcare, connected technologies, and consumer enablement. He leads B Capital Group's San Francisco Office and serves on the board of SilverCloud Health and actively manages the firm's investments in Evidation Health and CXA.

Prior to joining B Capital Group, Mr. Teo spent five years at Comcast Ventures, the corporate venture capital arm of Comcast and NBC Universal, where he sourced, led, and managed investments in healthcare, IoT and VR/AR. Earlier in his career, Mr. Teo was a product manager for FarmVille at Zynga, a management consultant at Bain & Company, and served in the Singapore Armed Forces.

Mr. Teo earned an M.B.A. from The Wharton School of the University of Pennsylvania, where he graduated as a Palmer Scholar, and earned a B.A. (magna cum laude) from Claremont McKenna College.



**Ian Edvalson, WSGR (Silicon Valley)** <https://www.linkedin.com/in/ian-edvalson-745108/>

Partner at large emerging technology law firm with significant experience in structuring and negotiating biotechnology and life science transactions (including, joint ventures, strategic alliances and marketing, manufacturing, clinical trial and other agreements).

Specialties: Biotechnology and Life Sciences Technology Transactions

## Keynote Address



**Kiyoshi Kurokawa, MD, Hon. Prof., GRIPS Chairman, Health and Global Policy Institute**

[http://www.grips.ac.jp/list/facultyinfo/kurokawa\\_kiyoshi/](http://www.grips.ac.jp/list/facultyinfo/kurokawa_kiyoshi/)

Prof. Kurokawa served as an executive member of many national and international professional societies of his disciplines, Commissioner of WHO (2005-09), Institute of Medicine of National Academies of Sciences of USA, Master of American College of Physicians and Founding Governor of ACP Japan Chapter, serve(d) as Board members of Alexandria Library (Egypt), A\*STAR (Singapore), Khalifa University (Abu Dhabi), OIST (Okinawa), Advisory Board to the Prime Minister of Malaysia (GSIAC). He was appointed a member of the World Dementia Council by the UK Government in April, 2014 and a member of International Scientific Advisory Committee (ISAC) of Harvard T.H. Chan School of Public Health, JBL Center for Radiation Sciences (2015) and the advisory board of Elsevier Atlas (2015). He was Chair of Fukushima Nuclear Accident Independent Investigation Commission by the National Diet of Japan (NAIIC) and received "2012 Scientific Freedom and Responsibility Award" of AAAS and "100 Top Global Thinkers 2012" of 'Foreign Policy' for his leadership in NAIIC. Since May 2017, he is Chairman of the advisory board to the special committee on Reconstruction after Great East Japan earthquake of the House of Representatives.

## Panel 4 Panelist Profiles



### Hiroaki Yoshida, MD, Vice Chairman, Health and Global Policy Institute

[http://www.hgpi.org/en/member\\_detail.html?member=8](http://www.hgpi.org/en/member_detail.html?member=8)

#### Professional Career

1985-1988 Resident, Medicine, Toranomon Hospital, Tokyo, Japan  
1993-1998 Instructor, Medicine, Jikei Univ., Tokyo, Japan  
1998-2002 Assistant Professor, Vanderbilt Univ., Nashville, TN  
2002-2005 Director, Clinical Trial Center, Tokai University Hospital  
2005-2006 Director, Office of Strategic Outcomes Research Program, Japan Foundation for the Promotion of International Medical Research Cooperation  
**2006-2009 Executive Vice President, e-solutions, Inc.**  
**2006-2009 Director, NC Medical research, Inc.**  
2009- Vice Chairman, Health and Global Policy Institute

Graduated from Jikei University School of Medicine in 1985. After training in internal medicine he conducted clinical research, receiving the Oshima Award from the Japanese Society of Nephrology in 1997 for his work on the role of genes in kidney disease. He has served in numerous posts, including: Assistant Professor at Vanderbilt University School of Medicine, Assistant Professor in charge of clinical trials at Tokai University School of Medicine, Chief of the Strategic Research Promotion Unit at the Japan Foundation for Promotion of International Medical Research Cooperation (project planning manager for the Ministry of Health, Labour and Welfare's "Strategic Research for the Prevention of Diabetes"), Director of NC Medical Research (in charge of R&D), and Vice President of e-solutions. He currently serves as Adjunct Professor, National Graduate Institute for Policy Studies, and Vice Chairman of Health and Global Policy Institute.



### Takahiro Uchida, JOMDD <https://www.linkedin.com/in/takahiro-uchida-6a654a8/?ppe=1>

Takahiro Uchida, MD, PhD, MSc Founder & Chief Executive Officer

- Board Certified physician in Internal medicine and Cardiology
- Founder of Necess Medical, LLC, a Silicon Valley-based consulting firm for start-up medical device companies
- Former Medical Director at Boston Scientific Corporation
- The first Japanese Medical Officer at the Center for Devices and Radiological Health, US FDA
- Fellow at Harvard Clinical Research Institute/Harvard Medical School in 2002
- Chief Operational Officer at the Center for Clinical Trials of Japanese Medical Association
- M.S. in Epidemiology from Harvard School of Public Health in 2002
- General Management Program from Harvard Business School in 2010
- More than 10years' experience in medical device development, including regulatory and clinical strategy



### Masashi Kiyomine <https://www.vbprofiles.com/people/masashi-kiyomine-5482f2f6ba89cedb54001a83>

Healthcare Venture Capitalist  
Mitsui & Co. Global Investment  
Dartmouth College San Francisco Bay Area

Masashi Kiyomine is an Investment Director at Mitsui Global Investment with a focus on the health care space. He joined Mitsui USA's private equity and venture investment group in June 2004. Mr. Kiyomine has been analyzing and investing in a wide range of industries ever since. He transitioned into a full time venture investment role in 2009 and is currently in charge of medical devices, healthIT and health care services investments. Mr. Kiyomine was a board observer of Cardiovascular Systems Inc. (Nasdaq:CSII) until it became public in 2009. He has led a number of investments and is currently a member of the board of directors of Cappella, Change Healthcare, and ContinuumRx and a board observer at Ekos, NxThera, and Optiscan Biomedical. Masashi holds bachelor's degrees in Engineering and East Asian Studies from Dartmouth College.



### Sheen (Shiniro) Komoto, Eight Roads Ventures

<https://eightroads.com/en/team/shinichiro-sheen-komoto>

Partner, Eight Roads Ventures Japan (proprietary investment arm of Fidelity), Eight Roads  
Sheen leads the Healthcare and Biosciences team at Eight Roads in Japan. He joined following an 18-year career at Mitsui & Co. where he was most recently Deputy General Manager, Healthcare Service



### Rica Tanaka, MD, Juntendo University School of Medicine

<https://www.omicsonline.org/speaker/rica-tanaka-department-of-plastic-and-reconstructive-surgery-tokyo-japan/>

Rica Tanaka MD.,PhD is associate professor and a director of the lab of Juntendo University of School of Medicine, Department of [Plastic and Reconstructive Surgery](#) from year 2011. She is specialized in plastic surgery, wound healing, diabetic foot therapy, [vascular medicine](#), and stem cell medicine and also is the board member of Japanese Society of Plastic Surgery, Japanese Society of Regenerative Medicine, Japanese Wound Healing Society, Japanese Society of [Foot care](#) and more. She has published more than 50 papers in reputed journals and has been serving as an editorial board member of repute.

## Panel 5 Panelist Profiles



**Toshio Fujimoto, MD, Eli Lilly** <http://www.pharm.kitasato-u.ac.jp/biostatis/khsympo201109/profile/fujimoto.html>

Vice President - Eli Lilly and Company  
Eli Lilly and Company  
Kyoto University

Toshio Fujimoto, MD, MBA, entered Eli Lilly Japan in 2006. Engaged in drug development mainly in oncology area as a clinical research physician in Lilly Research Laboratories Japan, he became Medical Director, Medical Science, in 2009. Currently, Fujimoto is Operating Officer and Vice President in Medicines Development Unit, Lilly Research Laboratories, Eli Lilly Japan, and responsible for the development and Medical Affairs of pharmaceuticals in various therapeutic areas and of drugs after the launch.

Prior to joining Lilly, Fujimoto served as a thoracic surgeon in clinical practice in Japan, the U.S., and Germany after having received his MD degree from Kyoto University in 1994.



**Toru Seo, Pfizer Japan** <https://www.linkedin.com/in/toru-seo-23833517/?ppe=1>

Dr. Toru Seo obtained his PhD in Molecular and Cellular Pathology from Wake Forest University and completed post-doctoral training in cardiovascular and metabolic diseases at Columbia University. He joined the faculty as an assistant professor in Department of Pediatrics at Columbia University Medical Center where he performed independent academic research as well as teaching in the field of lipid metabolism. In 2006, he moved to pursue a R&D career, focusing on target identification and preclinical pharmacology, first with GSK and then with Merck, both in Japan and the US. While at Merck in the US, his responsibilities grew to include project leader, global scientific committee member and Team Lead in Central Pharmacology, and his teams were responsible for preclinical PK/PD and pharmacology studies as well as external collaborations supporting cardiovascular and diabetes therapeutic areas. In 2012, he joined Taisho Pharmaceutical in Tokyo leading efforts in corporate strategy, scientific scouting, academic partnering, and product licensing. Leveraging his unique experience with the combination of academia and industry background, he has been actively engaging in scientific partnering efforts and he continues to lead open innovation after joining Pfizer Inc. as a head of External Science & Innovation (ES&I) in Japan, Worldwide Research & Development.



**Yoichi Okumura, Scohia Pharma** <http://aippi.org/yoichi-okumura/>

Yoichi joined Takeda in 1984, and started in Intellectual Property (IP) field of IP litigation, IP licensing, patent filing & prosecution and search& study of FTO (Freedom to Operate). During his Takeda period, he had stepped out from IP field to Business Development (BD) field of M&A and product licensing deals for several years since 2004. In both IP and BD carriers of Takeda, he was seconded to its US subsidiaries for managing patent litigation of USA locally and leading a local BD team as its head, respectively. From a year of 2007, Yoichi came back to IP from BD, and led Takeda Global IP team of which members are more than 100 members in USA, Europe and Japan.

In the end of March 2017, he left Takeda and has been managing a new venture company, SCOHIA PHARMA, Inc., as a CEO since April 1, 2017. SCOHIA was started with Research capability in cardiovascular & metabolic therapeutic area carved out from Takeda R&D.



**John Sasaki, JSV Foreign Law Office** <http://jsvlaw.com/english/profile/>

John received his Juris Doctor from Boalt Hall at the University of California in 1991, and became licensed as a member of the State Bar of California in the same year. In 2006, John established JSV Foreign Law Office. In addition to continuing his practice from Morgan Lewis, John has served as an in-house counsel for two large Japanese companies, and a biotech venture which he helped to take public in 2007. Among his responsibilities in his in-house role are M&A, intellectual property licensing and strategy, technology licensing, corporate finance, labor matters, general corporate and contracts advice, and litigation support. John is also currently an Adjunct Professor at Keio University, where he co-teaches a class entitled "Drafting International Agreements". From 2010 to 2012, he also taught a class entitled "International Business and Law" at the Hitotsubashi University Graduate School of International Corporate Strategy.

John is fluent in both English (his native language) and Japanese.

## Panel 6 Panelist Profiles



**Dr. Andre Zimmermann, SHS (Munich)** <http://www.shs-capital.eu/vorstand/>

Partner at SHS Gesellschaft fuer Beteiligungsmanagement mbH

Dr. André Zimmermann has been with SHS since 2002 as investment manager, partner since 2010.

Before joining SHS, Dr. Zimmermann was a researcher at the University of Freiburg and joined a start-up in the biotechnology sector for 2 years.

Professional training as a banker. Biology degree and doctorate in molecular biology at the Albert Ludwig University of Freiburg. Concomitant two-year program of study in economics through the University of Hagen.



**Christoph Einem, ARQIS Rechtsanwälte** <http://www.arqis.com/en/lawyers/prof-dr-christoph-von-einem/>

Partner Office Executive Partner München bei ARQIS Rechtsanwälte Experte für Private Equity, Venture Capital und M&A, ARQIS Rechtsanwälte Technische Universität München Munich Area, Germany

Georg-August-Universität Göttingen, Dr. jur., 1988

University of California, Berkeley, LL.M. 1986

Technische Universität München, honorary professor 2009

1989 – 2006 Haarmann Hemmelrath & Partner, Munich

2006 – 2014 White & Case, Munich

Since 2014 Partner with ARQIS Rechtsanwälte

Respected ranking publications and business magazines regularly name Prof. Dr. Christoph von Einem as one of the highly recommended lawyers for Corporate Law and M&A as well as Private Equity und Venture Capital. These include JUVE Handbook, Legal500 and Best Lawyers.

## Panel 7 Panelist Profiles

**Panel 7: Health Innovation on Medical Devices and Healthcare Services in Europe - 17:55 Tokyo; 10:55 Munich**

**Anne M. Glover, Amadeus Capital (Cambridge)** <https://www.linkedin.com/in/anglover/?ppe=1>



Anne is Chief Executive and Co-founder of Amadeus Capital Partners Limited and she brings together her many threads of experience — as a scientist, operating manager, and venture capitalist.

Early in her career Anne lived in the US, working in manufacturing with Cummins Engine Company, and in strategy consulting with Bain & Co. in Boston, before returning to the UK to join Apax Partners & Co in 1989 to invest in early stage companies. She became Chief Operating Officer of one of her investee companies, Virtuality Group plc, after it listed on the London Stock Exchange in 1993, and then returned to investing as a business angel before founding Amadeus in 1997.

Anne serves on the boards of Glysure and Nomad plc. She is currently a member of the European Commission's Research, Innovation, and Science Policy Expert (RISE) High-Level Group, the UK Government's Council for Science and Technology, and the London Business School's Private Equity Institute Advisory Board. Anne was Chairman of the European Private Equity and Venture Capital Association (EVCA) from 2014-2015, Chairman of the British Private Equity and Venture Capital Association (BVCA) from 2004-2005, and a non-executive director of the UK Technology Strategy Board from 2005-2012. Her past successes at Amadeus include Optos plc and Tricorder plc.

Anne holds an MA in Metallurgy & Materials Science from Clare College, Cambridge, and a Masters in Public and Private Management from Yale School of Management. In 2006 she was awarded a CBE for services to business, and in 2008 was elected an honorary fellow of the Royal Academy of Engineering.

**Thom Rasche, Earlybird VC Management (Berlin)**

<https://www.linkedin.com/in/thom-rasche-96742111/>



Thom Rasche joined Earlybird as a Venture Partner in 2003 and was promoted to Partner in 2006. Since 2014 he has been Partner at Earlybird Health-Tech Management GmbH & Co. KG. Thom has more than 15 years experience as investor. Further, he is a seasoned executive in the medical device and diagnostic sectors with over 28 years of operational experience. Since he joined Earlybird, Thom has been responsible for the medical device portfolio and new investments in this area. He is currently on the board of EBS Technologies GmbH (Berlin), Miracor Medical Systems GmbH (Vienna), Atlantic Therapeutics Ltd. (Galway) and Alesi Surgical Ltd. (Cardiff).

Before joining Earlybird, Thom was with Johnson & Johnson Medical Devices and Diagnostics group in various international senior management roles, lastly as Managing Director for Ethicon-Endo-Surgery Germany.

Thom Rasche holds a Degree as Diplom Kaufmann (MBA equivalent) from the University of Applied Sciences in Lüneburg, Germany.

**Dr. Klaus Stöckemann, Peppermint Venture (Munich)** <https://www.linkedin.com/in/kstoeckemann/?ppe=1>



Klaus Stöckemann is a co-founder and Managing Director of Peppermint VenturePartners GmbH and Managing Partner of Peppermint Charité Biomedical Fund. The investment focus is on early-stage companies at the crossroads of Medical Device and Digital Health.

Prior to the launch of Peppermint VenturePartners, he was a general partner in the international healthcare venture team of 3i plc. During the time at 3i he was responsible for more than 12 investments. His track record at 3i included not only IPOs of companies such as Epigenomics, Jerini and Santhera, but also the trade sales of Evotec Neuroscience, Amaxa and Elbion.

Prior to his tenure at 3i, Stöckemann held leading positions in research as well as in business development at major pharma corporations such Schering AG and ASTA Medica (a Degussa-Hüls group subsidiary).

Klaus Stöckemann was a member of the supervisory boards or boards of Combinature, Epigenomics, Jerini, Amaxa, Immatix, as well as IntelliDx and Zonare in the United States. He is currently the Chairman of the boards of Emperra GmbH, Caterna Vision, and is a board member of Implants Ophthalmic Products GmbH and Humedics GmbH. He also is on the board of the German Venture Capital Association (BVK).

Stöckemann's more than 17-year experience in the venture capital industry makes him an experienced venture capital investor.

He has a Ph.D in biology and pharmacology from the University of Mainz, as well as an MBA from WHU/Kellogg, Northwestern University in the United States.

**Satoru Nagasaka, TMI Associates (Tokyo)** [http://www.tmi.gr.jp/english/staff/s\\_nagasaka.html](http://www.tmi.gr.jp/english/staff/s_nagasaka.html)



TMI Associates – Partner, Attorney at Law

University of Washington (LL.M., 2001)

Legal Training and Research Institute of the Supreme Court of Japan (1992-1994)

The University of Tokyo (LL.B., 1990)

TMI Associates (Associate, 1994-2002; Partner, 2003-Present)

Hughes Hubbard & Reed LLP, New York (2001-2002)

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